

INFORMATION REQUEST

Name: \_\_\_\_\_ DATE: \_\_\_\_\_ VEHICLE: \_\_\_\_\_

Information requested is voluntary and strictly confidential. You do not have to answer any question(s). However, unless you are totally certain you can obtain a loan and/or have a pre-arranged loan secured; the more information provided the better chance of success will be to obtain a loan/vehicle.

A down payment may increase success - the higher the down payment the better.

1. Do you have a down payment? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_ Not Sure
2. If yes, amount? \_\_\_\_\_
3. If no, are you able to obtain one? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_ Not Sure
4. If yes, by when? \_\_\_\_\_
5. Is there somebody able to help if need be with a down payment? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_ Not Sure  
If yes, whom? \_\_\_\_\_  
Relationship? \_\_\_\_\_
6. Have you had or currently have car loan(s), credit card(s), line(s) of credit, etc.? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_ Not Sure  
Explain what for/through/how etc: \_\_\_\_\_
7. Any of your circumstance(s) to change - example less rent, more hours at work, etc.?  
Explain: \_\_\_\_\_

When are, if so, any of your circumstances expected to change? \_\_\_\_\_

8. Is there a certain lender you have in the past utilized or worked with, spoke to etc.? Had loan(s) with?  
Spoken to/with recently regarding/preapproval etc.: \_\_\_\_\_  
Preferred lender: \_\_\_\_\_
9. Are any of your expenses shared? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_ Not Sure  
If yes, which expenses? \_\_\_\_\_
10. Do you have anyone willing to help you with the loan payment? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_ Not Sure  
If yes, whom? \_\_\_\_\_
11. As often requested/necessary for/by a lender is there anyone you know of who would be willing to CO-SIGN/be a co-signer to/for this loan? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_ Not Sure
12. In the event we are unable to secure a loan to you, do you know of anyone that would be willing to take the loan out in their name then you pay them the loan payment? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_ Not Sure  
If yes, whom? \_\_\_\_\_
13. Would you like us to try Special Financing at potentially an accelerated interest rate and potential acquisition fees should conventional financing fail? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_ Not Sure
14. Do you know what your Credit Score is? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_ Not Sure  
If yes, what is it or what do you think it is? \_\_\_\_\_
15. Would you be interested in an Extended Warranty to/on/for your vehicle purchase \_\_\_\_\_ ? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_ Not Sure  
\_\_\_\_\_ I need more information

\*\*16 Name, address, phone and relationship of nearest relative not living with you: \_\_\_\_\_

Questions, concerns, comments: \_\_\_\_\_